

## We Are Ulmer.

We provide big firm competency and service but with Midwestern values. This means we are doing cutting edge, complex work on a national basis, but retain the work ethic, rates, and user friendly attitudes of the Midwest. We believe our value proposition is a genuine competitive advantage because we deliver value for the dollar and exceed client expectations.

100+  
years of  
putting our  
clients

1<sup>st</sup>

160 attorneys along  
with 150 other  
professionals across  
5 offices.

Only 4 Managing Partners in  
our storied history. That kind  
of stability requires leaders  
who know how to innovate  
and evolve with the times.

## We Are Culture

Our culture was born from our devotion to client service. Our teams have can-do attitudes. We are approachable and relatable. We have straightforward Midwestern values, we speak directly and we're not self-important. While we're devoted to working hard for our clients and we pay attention to statistics, we don't operate our firm like a factory; we understand and promote the many non-statistical contributions made by our professionals and appreciate the necessity of work-life balance for all members of our firm – attorneys and staff alike.

Our culture emphasizes teamwork, including across offices and practice groups. Internal competition is discouraged and diversity is embraced. Before anyone new is hired, we strive to provide ample opportunity to all partners (and other attorneys who may be working with or for the new hire) to meet and greet and weigh in on the hire. We do not want to hire anyone who would hurt the team chemistry we have. We believe Ulmer & Berne is a really great place to work for attorneys and non-attorneys and are determined to do everything in our power to keep it that way.

## We Are Growing

We are only as good as our talent. That's why we're always looking for talented, motivated attorneys who fit our vision and culture. This year, our search brought us:



**Sarah Miller Benoit**  
*Business Litigation (Columbus)*  
Joined from *Lewis Brisbois  
Bisgaard & Smith LLP*

Practices in the areas of insurance matters, business litigation, transportation, and professional liability.



**Ronald Betman**  
*Business Litigation (Chicago)*  
Joined from *Neal, Gerber &  
Eisenberg, LLP*

Veteran trial lawyer with nearly three decades of experience representing Fortune 500 companies, privately held entities, and individuals in high stakes, complex litigation, and class action matters.



**Manju Gupta**  
*Business Litigation (Cleveland)*  
Joined from *McDonald Hopkins LLC*  
Business litigator focusing on federal contracting counseling and dispute resolution.

Represents clients in Chapter 11 bankruptcies and workout matters.



**George Hicks, Jr.**  
*Financial Services (Cleveland)*  
Joined from *Weltman, Weinberg & Reis*

Focuses his practice on commercial litigation, particularly for clients operating in the consumer finance, commercial banking, and commercial business sectors.



**J. Matthew Linehan**  
*Business Litigation (Cleveland)*  
Joined from *Ciano & Goldwasser, LLP*

Experienced business litigator with a particular focus on providing clients with intelligent and practical solutions to eDiscovery issues.



**Anisha Mehta**  
*Intellectual Property (Chicago)*  
Joined from *Niro McAndrews, LLC*

Counsels clients on trademark and unfair competition matters, patent litigation, and copyright issues.



**Robert Mitchell**  
*Products Liability (Cincinnati)*  
Joined from *Vorys Sater Seymour &  
Pease, LLP*

Brings decades of experience managing complex toxic tort and product liability litigation matters and significant experience handling insurance coverage litigation on behalf of policyholders.



**Andrew Owen**  
*Business Litigation (Columbus)*  
Joined from *Carpenter Lipps &  
Leland LLP*

Experienced business litigator whose practice focuses on the representation of clients in the commercial mortgage-backed securities industry.



**Dolores (Lola) Garcia Prignitz**  
*Business Litigation (Cleveland)*  
Former *Jones Day Attorney*

Joined from the U.S. Department of Justice where she served as Assistant U.S. Attorney. Focuses on commercial matters, contract disputes, and business torts.



**Jennifer Monty Rieker**  
*Financial Services (Cleveland)*  
Joined from *Weltman, Weinberg & Reis*

Represents clients in consumer finance litigation and financial compliance matters. She defends and resolves cases involving the TCPA, FDCPA, and TILA/RESPA.



**John-Alex Shoaff**  
*Business Law (Cleveland)*  
Joined from *Greenberg Traurig LLP*

Represents clients on a variety of corporate law matters, including mergers and acquisitions, general corporate law, and securities offerings.



**Anne Strassfeld**  
*Health Care (Cleveland)*  
Joined from the *University of Virginia  
Health System*

A seasoned health care attorney and former general counsel with over two decades of experience counseling health care clients as both outside and in-house counsel.



**William Yu**  
*Business Litigation (Chicago)*  
Joined from *Lewis Brisbois  
Bisgaard & Smith LLP*

A seasoned trial lawyer who focuses his practice on complex business litigation with significant experience managing high-exposure products liability cases.

## We Are For You

We are also looking to add self-sustaining laterals and lift out situations in all offices. We offer a great opportunity for qualified candidates because:

- 1 Our supportive culture and bench strength in many practice areas provides a great platform for growth for a candidate on the upswing;
- 2 The candidate will have increased leadership opportunities; and
- 3 Many candidates in this position will be able to receive credit at our firm for clients who may have been allocated to another attorney no longer responsible for the client at his or her current firm.

## We Are Honored

We prefer to have our clients take the spotlight but when you're fortunate enough to have a talented and dedicated team as we do, the accolades naturally follow.

### Firm Honors

- Benchmark Litigation "Firm of the Year" in Ohio (2014; 2017), "Highly Recommended" (2014-2017)
- BTI Consulting Group "Client Service A-Team" (2014-2017) – Clients recognize Ulmer as an unparalleled leader in client service
- BTI Consulting Group "Brand Elite" (2013-2017) – Recognized in the *BTI Brand Elite 2017: Client Perceptions of the Best-Branded Law Firms*. Identified as being in the top half of all firms recommended first to peers and colleagues without prompting. Corporate counsel also named Ulmer as a firm that takes an innovative approach to creating value for clients.
- BTI Consulting Group *BTI Litigation Outlook 2017* – Standout in Employment Litigation, top 15% of all law firms in four areas of Litigation including Complex Commercial Litigation (2014; 2015; 2017) and IP Litigation
- *Chambers USA: America's Leading Lawyers for Business* (2003-2016) – Practice areas ranked include: Corporate M&A, Employee Benefits & Executive Compensation, Intellectual Property, Litigation, and Real Estate
- *Corporate Counsel* Top 500 Go-To Law Firm® (2007-2015)
- *Midwest Real Estate News* (2004-2016) – Ranked in the top tier for 12 consecutive years in the list of Top Real Estate Law Firms
- 2017 *U.S. News & World Report* – *Best Lawyers*® "Best Law Firms" – Recognized in 39 practice areas with 15 national rankings
- *The Best Lawyers in America*® (2017) 47 attorneys named

### Individual Honors

- *Best Lawyers in America* – Four attorneys named Cleveland 2017 "Lawyer of the Year" in securities, insurance, litigation-ERISA, and banking and finance
- BTI Consulting Group – Client Service All-Star
- *Chambers USA: America's Leading Lawyers for Business* (2016), 11 attorneys ranked as "Leaders in their Field"
- *Cincy Magazine's* Leading Lawyers (2017) – Seven attorneys ranked as Leading Lawyers
- Leading Lawyers Network (2017) – Three Chicago attorneys named as Leading Lawyers and four named Emerging Lawyers
- Ohio Super Lawyers® and Rising Stars (2017) – 54 attorneys named to Ohio Super Lawyers and Rising Stars:
  - Ranked in the Top 5 Lawyers in Ohio
  - Ranked in the Top 50 Lawyers in Cincinnati
- Illinois Super Lawyers® and Rising Stars (2017) – Seven attorneys named Illinois Super Lawyers and Rising Stars
- *World Trademark Review 1000* – *The World's Leading Trademark Professionals*, two named to the "WTR 1000"

# Ulmer

## Clients

Our clients are a diverse group of companies, from the Fortune 500 to entrepreneurial start-ups and everything in between. And no matter their needs, we've got them covered.



JPMORGAN CHASE & CO.

Morgan Stanley

