

Douglas K. Sesnowitz

Partner | Co-Vice Chair, Business Law



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Practices/Industries

- Mergers & Acquisitions
- Private Equity & Venture Capital
- Capital Markets & Securities Transactions
- Banking & Commercial Finance

Education

Washington University
(B.A., *magna cum laude*,
1991)

The Ohio State University
Moritz College of Law
(J.D., with honors, 1994)

Overview

Highly skilled in corporate, commercial, and finance law, Doug counsels public and private companies in a wide range of industries on a variety of corporate matters. Doug has served as general counsel and advisor to many closely held and middle market companies in the manufacturing, distribution, retail, and service industries. Doug also represents financial institutions and borrowers in various types of financing transactions.

Experience

- Experienced in the counseling of start-up, emerging, and closely-held businesses, including preparation and review of business plans, business formation, strategic planning, succession planning, and drafting shareholder and limited liability company agreements.
- Significant experience representing companies in mergers, acquisitions, divestitures and joint ventures.
- Represents companies in a variety of commercial law matters, including drafting and negotiating terms and conditions of sale, supply agreements, consignment agreements, distribution agreements, and equipment purchase contracts.
- Extensive experience in advising clients on Uniform Commercial Code (UCC) matters, including Article 2 (Sales), Article 3 (Negotiable Instruments), Article 4 (Bank Deposits and Collections), Article 8 (Investment Securities) and Article 9 (Secured Transactions).
- Experienced in the negotiation and drafting of employment, non-competition, independent contractor, and consulting agreements.
- Represents clients in connection with private equity, debt, and other securities offerings.
- Significant experience negotiating and documenting commercial loans for both lenders and borrowers and representing debtors and creditors in secured transactions and bankruptcy related matters.

Publications

- "Managing Seller Risk in M&A Transactions," *Crain's Cleveland Business* (January 2017)
- "Managing Fees in M&A Transactions," *Crain's Cleveland Business* (January 2014)

Involvement

Professional Affiliations

- American Bar Association
- Ohio State Bar Association

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Involvement (Cont)

Professional Affiliations (Cont)

- Cleveland Metropolitan Bar Association

Firm Involvement

- Co-Vice Chair, Business Law Practice Group
- Chair, Committee on Legal Opinions

Honors & Distinctions

- Named to *The Best Lawyers in America*, Corporate Law (2018; 2019)

Admissions

- State of Ohio
- U.S. District Court, Northern District of Ohio