

# International



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**CONTACT INFO:** Today's global economy means foreign and domestic companies require cross-border legal services with increasing frequency. The Ulmer & Berne International Practice Group works with the Firm's other multi-disciplinary practices to deliver high-quality legal services, in a cross-border setting, in a timely and cost-effective manner.

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## Domestic Clients Doing Business Abroad

Ulmer & Berne's international practice helps U.S. companies of all sizes navigate the complex maze of export laws and regulations so that they can successfully sell their products and services abroad. We assist in the negotiation of their commercial agreements, help them to protect their intellectual property when doing business in foreign countries, and structure joint ventures and strategic relationships with foreign enterprises to achieve their business goals and objectives. In addition, if the need arises, we represent them in a variety of cross-border dispute resolution venues.

## Assisting Foreign-Owned Enterprises

Foreign-owned enterprises that are doing business in the United States find comfort in knowing that their U.S. professional advisors have local legal expertise and experience as well as a working knowledge and appreciation of foreign business practices and customs. The Ulmer & Berne International Practice Group works regularly with foreign-owned businesses to assist them with their Midwest and U.S. legal needs. Our foreign-owned clients are manufacturers and distributors of consumer and industrial products and providers of services to consumers and businesses. They develop and license software and other intellectual property. They come from a wide variety of countries, including Australia, Austria, Belgium, Canada, China, France, Germany, Italy, Japan, the Netherlands, Norway, South Korea, Sweden, and the United Kingdom.

Foreign companies, like their U.S. counterparts, have discovered that using a Midwest-based full-service law firm with international capabilities and experience can provide them with top-notch legal services at reasonable rates.

Foreign clients have access to our full array of domestic legal services and capabilities, the complete details of which can be found on our website, [www.ulmer.com](http://www.ulmer.com). Whether a foreign client requires assistance in a one-off transaction or on an ongoing basis, we can provide the desired services efficiently and economically.



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## Our International Resources

Ulmer & Berne lawyers regularly work alongside of, and have strong and tested relationships with, professional colleagues from around the world. These relationships are necessary to produce the best results in the most cost-effective manner for our domestic and foreign clients. In a business and legal market now international in scope, the development of secure and sustainable professional relationships with high caliber foreign lawyers is an absolute necessity, and we have invested substantial resources to develop such relationships.

Ulmer & Berne is a member of Lawyers Associated Worldwide (LAW), an international association of independent commercial law firms located in nearly 150 major commercial centers around the world. We are also a member of World Services Group (WSG), a multidisciplinary network that brings together the full spectrum of leading professionals and their firms from key service industries.



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